FORM D

1124993

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549



FORM D

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D.
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

ON	ИΒ	ΑJ	٦P	R	O\	/AI	

OMB Number: 3235-0076 Expires: November 30, 2001 Estimated average burden hours per form 16.00

SEC USE ONLY							
Prefix	Prefix Serial						
DATE RECEIVED							

Name of Offering (☐ check if this is an amendment and name has changed, and indicate change.) Series C-1 Preferred Stock								
Filing Under (Check box(es		☐ Rule 504	☐ Rule 505	×	Rule 506	☐ Section 4(6)	☐ ULOE	
Type of Filing: 🗷 New	Filing DA	Amendment				· · · · · · · · · · · · · · · · · · ·	PROCI	SSED
		A. BASIC	IDENTIFICATIO	N DAT	ГА			
1. Enter the information re	quested about th	ne issuer				1	FFB 24	2004
Name of Issuer (□ chec	ck if this is an an	nendment and name ha	s changed, and indi	cate ch	ange.)			
Alopa Networks, Inc.							THOM	
Address of Executive Office	es	(Number and Stree	et, City, State, Zip C	ode)	Telephone?	Number (Including A	rea Code INAN	CIAL
435 Indio Way, Sunnyva	ale, CA 94085			[(408) 331-	1750		
Address of Principal Busine	ess Operations	(Number and Stree	et, City, State, Zip C	ode)	Telephone l	Number (Including A	rea Code)	
(if different from Executive	Offices)							
Brief Description of Busine	SS							
•							7	
Provide subscriber sen	vice solutions	for broadband acc	ess networks.			,*	8	,
Type of Business Organizat	ion						(Z	
☑ corporation		imited partnership, alre	eady formed		□ oth	er (please specify):	Ž	
□ business trust		imited partnership, to l	•			• • • • • • • • • • • • • • • • • • • •	00	
			Month	Y	ear		(iii	
Antual on Entirented Data as	f In a sum sustian s	w Oweningtian	09	q	9 🗷	Actual Estimated	II.	
Actual or Estimated Date of	-	-		_	-			
Jurisdiction of Incorporatio	n or Organizatio	n: (Enter two-letter U	.S. Postai Service at	oreviai	tion for State			
	CN for Car	nada; FN for other fore	ign jurisdiction)			DE		

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

-ATTENTION-

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

A. BASIC IDENTIFICATION DATA 2. Enter the information requested for the following: • Each promoter of the issuer, if the issuer has been organized within the past five years; • Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the · Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and · Each general and managing partner of partnership issuers. .□ Beneficial Owner ☐ Executive Officer ☑ Director ☐ General and/or Check Box(es) that Apply: ☐ Promoter Managing Partner Full Name (Last name first, if individual) Bhalerao, Prakash Business or Residence Address (Number and Street, City, State, Zip Code) Rainbow Enterprises, LP; 21690 Rainbow Court; Cupertino, CA 95014 Check Box(es) that Apply: ☐ Promoter Executive Officer Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Verma, Vijaya Business or Residence Address (Number and Street, City, State, Zip Code) Alopa Networks PVT Ltd., 50 Vani Vilas Road; Bangalore 560 004 India Check Box(es) that Apply: ☐ Promoter Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Rainbow Enterprises, LP (Number and Street, City, State, Zip Code) Business or Residence Address 21690 Rainbow Court; Cupertino, CA 95014 Check Box(es) that Apply: ☐ Promoter Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Wipro, Inc. Business or Residence Address (Number and Street, City, State, Zip Code) 1995 El Camino Real, Ste. 200; Santa Clara, CA 95054 ■ Beneficial Owner ☐ Executive Officer ☐ General and/or Check Box(es) that Apply: Promoter □ Director Managing Partner Full Name (Last name first, if individual) Summit Accelerator Fund, L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 499 Hamilton Avenue, Ste. 200; Palo Alto, CA 94301 Check Box(es) that Apply: ☐ Promoter ■ Beneficial Owner Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Lucent Venture Partners II LLC Business or Residence Address (Number and Street, City, State, Zip Code) 3180 Porter Drive, Ste. D; Palo Alto, CA 94304 (Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

A. BASIC IDENTIFICATION DATA

2. Enter the information requested for the following:

- Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

Each general and managing partner of pa				
Check Box(es) that Apply: ☐ Promoter	☐ Beneficial Owner	☑ Executive Officer	☑ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Engdahl, Thomas				
Business or Residence Address (Number an	d Street, City, State, Zip Code)			
c/o Alopa Networks, Inc., 435 Indio W	ay, Sunnyvale, CA 94085			
Check Box(es) that Apply: ☐ Promoter	☐ Beneficial Owner	■ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Bjorkstrom, Diane				
Business or Residence Address (Number and	d Street, City, State, Zip Code)			
c/o Alopa Networks, Inc., 435 Indio W	ay, Sunnyvale, CA 94085			
Check Box(es) that Apply: Promoter	☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Hernandez, Manuel				
Business or Residence Address (Number an	d Street, City, State, Zip Code)			
c/o Alopa Networks, Inc., 435 Indio Wa	y, Sunnyvale, CA 94085			
Check Box(es) that Apply:	■ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
VantagePoint Venture Partners				
Business or Residence Address (Number and	d Street, City, State, Zip Code)			
1001 Bayhill Drive, Suite 3000, San Br	runo. CA 94066			
Check Box(es) that Apply:	☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Batta, Raghu				
Business or Residence Address (Number and	d Street, City, State, Zip Code)			
c/o VantagePoint Venture Partners, 10	001 Bayhill Drive, Suite 300	00, San Bruno, CA 94066	5	
Check Box(es) that Apply: Promoter	☐ Beneficial Owner	☐ Executive Officer	Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Frìend, Marc				
	d Street, City, State, Zip Code)	·		
c/o Summit Accelerator Fund, 499 Ha	milton Avenue. Ste. 200: P	alo Alto. CA 94301		
	sheet, or copy and use addition		ecessary.)	

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B. INFORMATION ABOUT OFFERING						
Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?	Yes	No 🗷				
Answer also in Appendix, Column 2, if filing under ULOE.						
What is the minimum investment that will be accepted from any individual?						
3. Does the offering permit joint ownership of a single unit?						
4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.						
Full Name (Last name first, if individual)		•				
Business or Residence Address (Number and Street, City, State, Zip Code)		·				
Name of Associated Broker or Dealer						
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers						
(Check "All States" or check individual States)		States				
[AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY]	[ID] [MO] [PA] [PR]					
Full Name (Last name first, if individual)						
Business or Residence Address (Number and Street, City, State, Zip Code)						
Name of Associated Broker or Dealer						
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers						
(Check "All States" or check individual States)	🗆 Ali	States				
[AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY]	[ID] [MO] [PA] [PR]					
Full Name (Last name first, if individual)						
Business or Residence Address (Number and Street, City, State, Zip Code)						
Name of Associated Broker or Dealer						
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers		. 				
(Check "All States" or check individual States) [AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY]	☐ All [ID] [MO] [PA] [PR]	States				

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1.	Enter the aggregate offering price of securities included in this offering and the total amoun already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering check this box \square and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.	,	
	Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	-	
	Equity		\$2,363,859.33
	□ Common ☑ Preferred		
	Convertible Securities (including warrants)	\$	_ \$
	Partnership Interests	\$	\$
	Other (Specify)	\$	<u> </u>
	Total	\$ <u>2,363,859.33</u>	\$ <u>2,363,859.33</u>
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number	Aggregate Dollar Amount
	Accredited Investors	Investors	Of Purchases \$_2,363,859.33
	Non-accredited Investors		
	Total (for filings under Rule 504 only)		
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.		
	Type of Offering	Type of Security	Dollar Amount Sold
	Rule 505	,	\$
	Regulation A		\$
	Rule 504		\$
	Total		\$0
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.	·	
	Transfer Agent's Fees		ß
	Printing and Engraving Costs		B
	Legal Fees	🗷	40,000.00
	Accounting Fees		5
	Engineering Fees		§
	Sales and Commissions (specify finders' fees separately)		S
	Other Expenses (identify)		S
	Total		\$ 40,000.00

		OF INVESTORS, EXPENSES AND U	JSE	OF PROCE	EDS	
	b. Enter the difference between the aggregate offerition 1 and total expenses furnished in response to Parthe "adjusted gross proceeds to the issuer."	ng price in response to Part C - Quest t C - Question 4.a. This difference is				\$ 2,323,859.33
5.	Indicate below the amount of the adjusted gross procee used for each of the purposes shown. If the amount for estimate and check the box to the left of the estimate. equal the adjusted gross proceeds to the issuer set fort above.	r any purpose is not known, furnish an The total of the payments listed must				
				Payments Officers Directors,	,	Payments to
	Salaries and fees			Affiliate		Others \$
	Purchase of real estate			\$		\$
	Purchase, rental or leasing and installation of machin	ery and equipment		\$	_ 0	\$
	Construction or leasing of plant buildings and faciliti	es		\$		\$
	Acquisition of other businesses (including the value that may be used in exchange for the assets or see merger)	curities of another issuer pursuant to a		\$		\$
	Repayment of indebtedness			\$		\$
	Working capital			\$	×	\$ <u>2,323,859.33</u>
	Other (specify):			\$		\$
				\$		\$
	Column Totals		×	\$		\$ <u>2,323,859.33</u>
	Total Payments Listed (column totals added)			×	2,323,859.	33
	D.	FEDERAL SIGNATURE	ş.:			
follo	issuer has duly caused this notice to be signed by the sowing signature constitutes an undertaking by the issuer at of its staff, the information furnished by the issuer to an	to furnish to the U.S. Securities and Ex ny non-accredited investor pursuant to par	chai	nge Commiss	ion, u <mark>pon</mark> v	
Issu	er (Print or Type)	Signature			Date	
	pa Networks, Inc.				February	<u>に, 2004</u>
Nan	ne of Signer (Print or Type)	fille of Signer (Print or Type)				
Ste	phen B. Thau	Secretary				

- ATTENTION -

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)